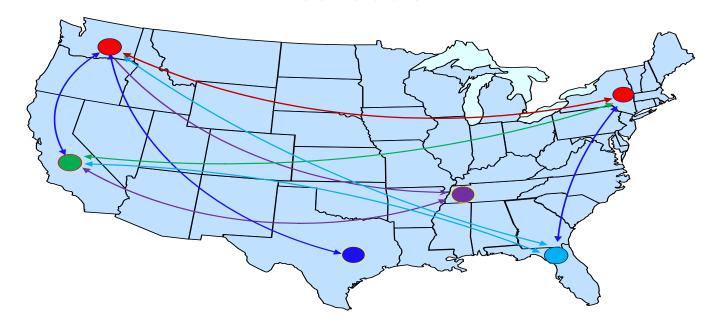




### IT STARTED WITH THE MISSION

Railex... a new innovative platform designed to enhance logistics, distribution, consumer demands and inventory control.

... created to link the needs of growers, shippers, and manufacturers with retail and food service distribution.





### RAILEX, LLC -TIMELINE

- 2002- CONCEPT OF RAILEX IS CREATED AND DESIGNED BY ANDY POLLAK,
   CEO OF ADS MANAGEMENT, LLC
- 2003- BASIC LAYOUT AND DESIGN OF COMPANY IS PRESENTED TO THE PRODUCE INDUSTRY AND CLASS | RAILROADS
- 2005- RAIL SERVICE AGREEMENTS ARE SIGNED BY UNION PACIFIC RAILROAD, CSX TRANSPORTATION, AND NEWLY CREATED RAILEX, LLC- SERVICE TO BE FROM WASHINGTON STATE TO UPSTATE, NY IN 124 HOUR RAIL TRANSIT- AS FAST AS A TRUCK.
- OCTOBER 19, 2006- CONSTRUCTION OF 2 NEW STATE OF THE ART FACILITIES-DESIGNED FOR REFRIGERATED UNIT TRAIN DISTRIBUTION IS COMPLETE -THE FIRST TRAIN LEAVES RAILEX'S WALLULA, WA FACILITY AT 11:00 AM PST — THIS TRAIN ARRIVES RAILEX'S SCHENECTADY, NY ON SUNDAY AFTERNOON 6:00 PM EST IN JUST 76 HOURS- PHASE 1 IS COMPLETE
- OCTOBER 2, 2008- CONSTRUCTION IS COMPLETE OF RAILEX'S DELANO, CA FACILITY AND SERVICE BEGINS TO SCHENECTADY, NY TERMINUS- PHASE 2 IS COMPLETE
- JULY 2009- PLANNING PROCESS BEGINS FOR PHASE 3- RAILEX'S NEW TERMINUS IN FLORIDA.



## RAILEX, LLC

First ever perishable unit train Wallula (Pasco), WA to Albany (Rotterdam), NY and back! Delano, CA to Albany (Rotterdam), NY and back! 5 day rail transit time – weekly service – 52 weeks per year Railex Unit Train is recognized by the US EPA as a SmartWay Transport Partner Guaranteed equipment availability- year round In-house transportation departments Market, Quarterly, Semi- Annual rates available Company owned and operated centers State of the Art Product Consolidation De-Consolidation Centers A.I.B. And S.Q.F. Certified





# RAILEX, LLC "The Unit Train Concept"





## RAILEX, LLC SERVICES

- Guarantee- Equipment supply and transit schedule
- Control- Product traceability- from origination to destination
- Privacy- Secured web based inventory access
- Consistency- Weekly transportation supply and rates
- Flexibility- Less-than-truckload capabilities
- Security- Sealed Railcars Nonstop from Origin to Destination as well as 24 hour- surveillance at each location
- Commitment Environmental sustainability and fuel conservation
- Partnership- Cross-dock, store, market, and forward position your product



# Railex Wallula Infrastructure Servicing the Pacific Northwest



- Loading West to East Guaranteed Shipping Capacity
- Shipping goods from the Pacific Northwest Bi-Weekly Scheduled Service
- Warehouse Services Consolidation, Deconsolidation, Storage
- Product loaded inside facility
- Export & Import Services
- Bonded Industrial Center
- 24/7 365 live and digitally recorded camera security



### Railex Wallula Service Map Servicing the Pacific Northwest

### Facility Overview

- >220,000 sq ft of refrigerated space
- > 17,500 racked pallet positions
- ➤ 6 separate computer controlled temperature zones
- ➤ 19 enclosed refrigerated rail docks
- ≥38 refrigerated truck doors
- Fully integrated RF enabled Warehouse
- Management System
- ≥2 1/2 mile rail loop track on property



These Locations are just a few of the many loading & distribution areas that this facility services.



# Railex Rotterdam Infrastructure Servicing the Northeast



- Receiving goods from the West Twice-Weekly Scheduled Service from each origin
- Warehouse Services Consolidation, Deconsolidation, Storage, TL & LTL Capabilities
- Loading East to West Guaranteed Shipping Capacity
- Export & Import Services
- Bonded Industrial Center
- 24/7 365 live and digitally recorded camera security



## Railex Rotterdam Service Map Servicing the Northeast

### Facility Overview

- >225,000 sq ft of refrigerated space
- >7400 pallet locations
- ➤ 12 separate computer controlled temperature zones
- ▶14 enclosed refrigerated rail docks
- >41 door access from 2 refrigerated truck.

docks.

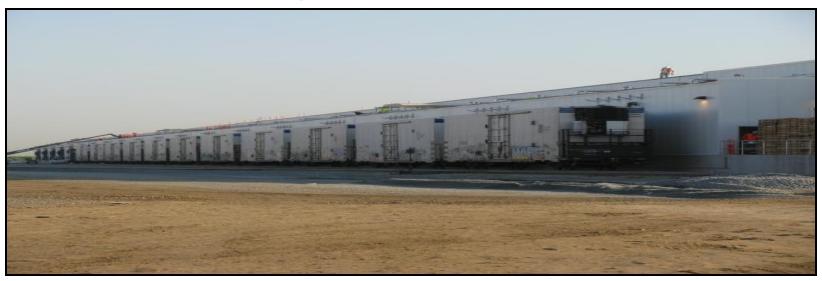
- Fully integrated RF enabled Warehouse
- Management System
- ➤ Repack/Re-grade capabilities



These Locations are just a few of the many loading & distribution areas that this facility services.



## Railex Delano, CA Facility Servicing California and the Southwest



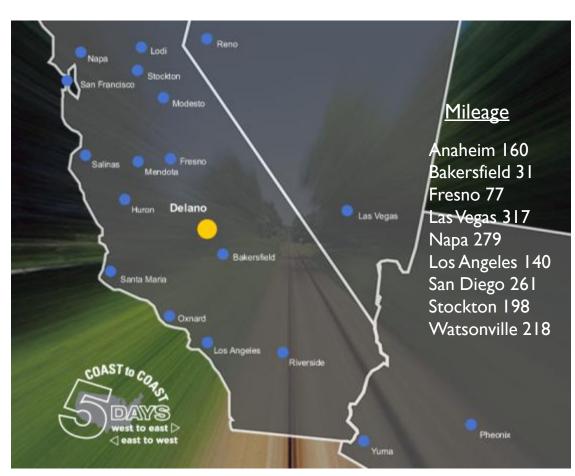
- Loading West to East Guaranteed Shipping Capacity
- Shipping goods from California, Arizona, and Nevada Bi-Weekly Scheduled Service
- Warehouse Services Consolidation, Deconsolidation, Storage
- Receiving products from the East coast for regional distribution (TL & LTL Service)
- Export & Import Services
- Bonded Industrial Center
- 24/7 365 live and digitally recorded camera security



## Railex Delano Service Map Servicing Central California

### Facility Overview

- >225,000 sq ft of refrigerated space
- > 17,500 racked pallet positions
- ▶9 separate computer controlledtemperature zones from frozen to chilled
- ➤ 19 rail doors accessed from refrigerated dock
- ▶43 refrigerated truck doors
- ➤ Fully integrated RF enabled Warehouse Management System
- ≥5 mile private rail track (3 train capacity)



These Locations are just a few of the many loading & distribution areas that this facility services.



# RAILEX TRAIN PERFORMANCE

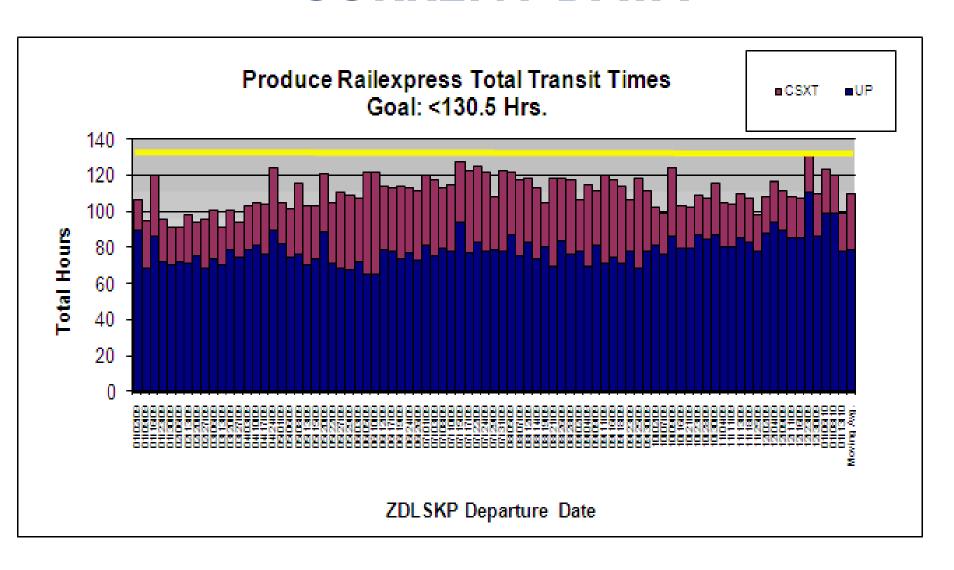
### **WASHINGTON – NEW YORK TRAIN**

- •INCEPTION OF SERVICE OCTOBER 19, 2006
- •CONTRACTED RAIL TRANSIT- 124 HOURS
- •AVERAGE SERVICE HOURS SINCE INCEPTION 106 HOURS-4.45 DAYS
- •AVERAGE SERVICE HOURS SINCE NOVEMBER '08- 97 HOURS-4.04 DAYS

### **CALIFORNIA – NEW YORK TRAIN**

- •INCEPTION OF SERVICE OCTOBER 2, 2008
- •CONTRACTED RAIL TRANSIT- 129 HOURS
- •AVERAGE SERVICE HOURS SINCE INCEPTION 101 HOURS-4.20 DAYS

## **CURRENT DATA**







## Visibility & Control of Your Virtual Warehouse At your Fingertips

### **RAILEX'S IN-HOUSE TECHNOLOGY**

- RF ENABLED INFRASTRUCTURE AND WMS(WAREHOUSE MANAGEMENT SYSTEM) FOR REAL TIME INVENTORY SCANNING AND TRACKING THROUGHOUT THE SUPPLY CHAIN
- PERSONALIZED SECURE WEB BASED PORTAL FOR ORDER AND SALES PROCESS, INVENTORY VISABILITY, AND TRANSPORTATION STATUS
- FULLY FLEXIBLE IN-HOUSE EDI CAPABILITY TO MEET YOUR NEEDS AND STANDARDS
- STATE OF THE ART ACCESS CONTROL AND SURVEILLANCE SYSTEM TO PROVIDE SECURITY AND SAFETY OF YOUR PRODUCT AS IT MOVES THROUGH OUR SUPPLY CHAIN
- DEDICATED TECHNICAL SUPPORT TO ENSURE SMOOTH BUSINESS PROCESS
- GPS MONITORING OF TRAIN FOR LOCATION AND TEMPERATURE



# RAILEX DISTRIBUTION PLATFORM

#### PRODUCT IDENTITY AT ORIGINATION

- •EACH PALLET UPON RECEIVING IS IDENTIFIED- BAR CODED PLATE
- •PLATE IDENTIFIER CARRIES THAT PALLET THROUGH THE ENTIRE DISTRIBUTION MODAL
- PRODUCT VISBILITY THROUGH DESTINATION FROM THAT MOMENT
- •EACH CHECK POINT LOCATION IS IDENTIFIED BY BAR-CODE
- •PRODUCT NEEDS VERIFICATION TO EACH CHECK POINT, VIA HAND HELD INFRARED GUN WAREHOUSEMAN MANAGES
- •SYSTEM IDENTIFIES AND INSTRUCTS EXACT PLACEMENT OF PRODUCT IN:
  - ORIGIN WAREHOUSE
  - •RAIL CAR LOCATION
  - DESTINATION WAREHOUSE
  - TRUCK STAGING
  - •OUTBOUND TRUCK

### **Racking System**





### **Metal Corner Boarding**





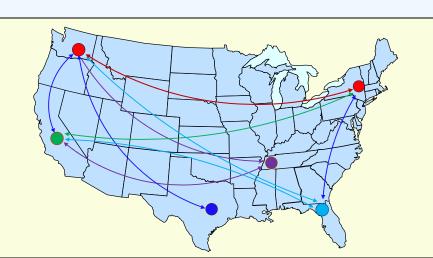
RAILEX "PHASE 3" Washington and California to Florida and Florida to Washington and California





RAILEX "PHASE 4" Washington and California to Tennessee Tennessee to Washington and California

RAILEX, LLC
"Long Term Vision"





## Lets do our part for America and future generations. Green corporate sustainability starts here

#### Railex Advantages

- 3x fewer emissions and 3x more fuel efficient on average
- Saves 5.2 million gallons of fuel per year, per train
- Railroads are the most fuel-efficient form of ground transport
- Railroads Alleviate Traffic Congestion
- Freight Railroad efficiency has steadily improved, rising 74 percent since 1980



